



# CASE STUDY

Queen's University's Hybrid Success  
with Televic and DataVisual

# TABLE OF CONTENTS

TABLE OF CONTENTS	2
OVERVIEW	3
CHALLENGES	3
SOLUTIONS	4
RESULTS	5
PARTNER PERSPECTIVE	7

# OVERVIEW

Founded in 1841, Queen's University is a premier Canadian research institution. When the aging wired conferencing system in **Robert Sutherland Hall** began to fail, the university required a sophisticated, reliable, and hybrid-ready solution for its 90+ seat Senate chamber.



# CHALLENGES

The university's previous system, only four years old, had become a significant support burden. They needed a replacement that offered:

## RELIABILITY

A system that eliminated the infrastructure failures of the past.

## HYBRID CAPABILITY

Seamless integration with Zoom for remote participants.

## INTELLIGENT

Automatic camera switching to focus on active speakers.

## FLEXIBILITY

The ability to scale or reconfigure microphone counts easily.

# SOLUTIONS

## Why Queen's Chose Televic & Product Breakdown

Queen's University selected a wireless Televic solution for its **flexibility** to quickly add or remove microphones for any event. The system offers exceptional **ease of use** for participants and **integrates seamlessly with Zoom** for both in-room and hybrid meetings. Most importantly, the transition has **significantly reduced the time required for technical support**.

### Televic FLEX G4 Wireless

A 50-station system providing high-fidelity audio without the constraints of fixed wiring.



### Confero CAM & CLOUD

A smart tracking solution using 3x Lumens PTZ cameras and a Plixus Gateway for automatic camera composition and electronic voting.



### Seamless Hybrid Flow

Built-in Zoom compatibility for effortless "in-room to remote" communication.



# RESULTS

The implementation successfully transformed a high-maintenance **Senate chamber** into a reliable, future-proof hub for high-level governance.



*Full Room Overview from Side Wall*

The implementation transformed the Senate chamber into a reliable hub for high-level governance by replacing a failing four-year-old wired system with a durable wireless solution. This new setup serves a dual purpose, functioning as both a high-fidelity in-room audio system and a seamless hybrid meeting platform integrated with Zoom.

Intelligent automation, powered by **Televic's Plixus Gateway and Confero CAM**, provides **automatic camera tracking for 90+ seats**. The project's success has ensured institutional continuity, with Queen's University now designing a second **Televic system for their Board of Trustees and VIP boardroom**.

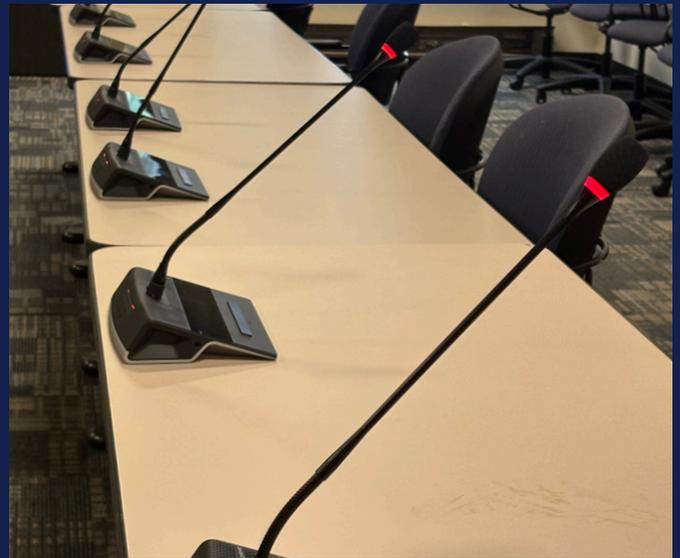
# MORE PICTURES



*Double Row Side of Room Set up*



*Head Table Microphones*



*Back Row Microphones*

# PARTNER PERSPECTIVE

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Our partnership with Queen's University highlights the impact of a comprehensive technical strategy. By identifying critical licensing needs early and providing professional training, DataVisual transformed a high-maintenance environment into a seamless, user-friendly success.

*"The service offered by DataVisual is exceptional. Their team ensured our budget and scope were respected while delivering a solution that finally solved our support pain points.*

*The system is so intuitive that my CIO has not had a single complaint from the Provost or Principal since completion.*

*We are already preparing to purchase our next Televic system for our VIP boardroom."*

**STEVE ALEXANDER, QUEEN'S UNIVERSITY**

# THANK YOU!

Contact DataVisual to learn how our tailored conferencing solutions can deliver reliable, high-impact results for your organization.



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